

BIG WEEK FOR REAL ESTATE MEN

Business Property Seems to Be Greatest in Demand of Late.

BIG DEALS ARE PENDING

GREAT DEMAND SHOWN FOR SMALL HOUSES TO RENT.

If the next four days are marked by as much business activity as the past two have been, this will be one of the big weeks of the season for the real estate men. During the last few weeks considerable life has been noticeable in the residence district property market, but this week has opened with upturn real estate in the area.

From now on real estate men anticipate a lively trade for property in the business district as well as the big deals are nearing completion and will likely be announced by the end of the week.

A number of the big deals which are in Salt Lake and several of these men are said to be interested in the transactions about to be closed. One real estate dealer said yesterday:

"If four deals that I know of should all be given out at the same time, people would think an earthquake had struck town. There are more big things under way now than at any time since I have been in Salt Lake. One of the transfers which I am acquainted with will call for the exchange of \$300,000, and the others are nearly as important."

Los Angeles Investor.

W. G. Bradshaw of Los Angeles four years ago purchased Salt Lake property, which proved to be one of the best investments he ever made, and is considered by real estate men to be one of the most enthusiastic buyers in this city. He has owned considerable property here now and is acquiring more as rapidly as he can.

Mr. Bradshaw yesterday made another deal in local realty, which includes the purchase of 24,000 rods of ground on Fifth South street between Main and State streets. The consideration was \$5,750. He has plans already drawn for the construction of a building on this property large enough to accommodate the business of four small stores. Later on he plans to erect a larger building on the site.

Another deal of considerable importance closed yesterday through the office of Meeks & McArthur was the sale of 41,000 rods on Fourth South street between Fifth and Sixth East streets. The purchase price was \$2,500. The property will be improved with some cozy new cottages in a short time. Norman V. Jump also bought a modern eight-room brick house located at 120 Canyon road from George T. Odell yesterday for \$5,000.

Demand for Homes.

"There are at least 150 cottages needed for renting purposes in Salt Lake right now," remarked one realty man yesterday. He said that houses were being taken as fast as they could be completed and that people were coming to Salt Lake from everywhere. One year ago H. E. Schaeffler bought a handsome six-room house from the Utah Realty & Trust company. The residence is located at the corner of Eighth avenue and H street, and is a very attractive dwelling, designed by Architect H. S. Frederickson. Yesterday Mr. Schaeffler sold his home to W. M. Odell at a profit of \$1,400, which proves that an investment in Salt Lake will bring handsome returns in a little time. Mr. Schaeffler is assistant manager of the Keith-O'Brien establishment.

Howells & Bailey report a good business in local property. They have disposed of thirty-two lots in Empire addition. Twenty of these lots were sold to one party. Most of them were purchased as an investment, but some of the lots will be built on this season.

Montana Men Buy.

The Hubbard Investment company disposed of lots 4, 5 and 6 in Oakdale yesterday to Fred Smith of Anaconda. Another sale was made to Montana parties when the Platt & Heath company, Helena bankers, bought two lots in Oakley Park addition and four lots in Deaky's Fourth addition, across the river.

BABY'S PITIFUL CASE OF ECZEMA

Summer Rash Became a Dreadful Itching Humor—Big Blisters Formed and Skin Grew as Hard and Rough as Bark—Scratched and Tore Flesh till Blood Ran.

ALMOST MAGIC CURE BY CUTICURA REMEDIES

"Our son, two years old, was very much afflicted with a breaking out of what looked to be a summer rash. I applied the usual remedies, such as washing with soda water and powdering with boracic acid. Finally, after he suffered with the trouble several weeks I took him to the doctor. He said it was merely a rash that was quite prevalent, and that I was giving the right treatment and that I should just continue it and the baby would soon be all right. But instead of getting better it was getting worse. The rash ran together and made large blisters. The little fellow didn't want to do anything but scratch and we had to wrap his hands up to keep him from it as he would tear the flesh open till the blood would run. The itching was intense, causing loss of appetite and flesh. When it seemed to hurt him most the skin on his back became hard and rough like the bark of a tree so that rubbing or brushing would not break it. He was so feverish that I thought it a bad case of eczema. He could not wear any clothes but a little nightgown with the neck buttoned at the top of the shoulder. He suffered intensely for about three months. I found a remedy in Cuticura Soap for bathing and Cuticura Ointment with which I anointed the sore places. This kept the rash from spreading and in less than a week the result was almost magical. That was more than two years ago and there has not been the slightest symptom of it since he was cured. I am never very long without Cuticura Soap as my family knows the value of it and don't like a substitute. J. W. Lauck, Yukon, Okla., Aug. 28 and Sept. 17, '08."

Millions of women throughout the world use Cuticura Soap and Ointment for eczemas, rashes, itching, irritations, inflammations, chafings, pimples, blackheads, dandruff, dry, thin and falling hair, scalding, antiseptic cleansing, and for all the purposes of the toilet, bath and nursery.

Cuticura Remedies are sold throughout the world. Potter Drug & Chem. Corp., Sole Prop., 135 Columbus Ave., Boston, Mass.

Mail Free, Cuticura Book on Skin Diseases.

In all portions of the city building is going on and improvements are under way.

The latest uptown building news is to the effect that a new structure is to be erected on the east side of North Main street on the site of the building now occupied by the Ferguson Coaster music store. A four-story building will be erected at this location, to be occupied by a well known Salt Lake firm. It will have a frontage of 27 feet and a depth of 120 feet. W. H. Wallace, owner of the ground, will have the building constructed, and Ware & Treganza are preparing the plans.

Horse Auction.

Thursday, June 24, all day, commencing at 10 a. m. Sugar, Livery stables, 12th South and 11th East. Standard bred stock. Clayton Land & Cattle Co.

THOSE WHO DID NOT OBSERVE WRONGDOING

Continued from Page 1.

witness said he did not observe Mrs. Gould's movements about the hotel.

"Did you know that she telegraphed Mr. Farnum to meet her at your hotel?" asked Mr. Nicoll on cross-examination.

The witness said he did not.

"Did you have hall clerks and a system of mirrors by which you can observe the entrance and departure of the guests from their rooms?" asked Mr. Nicoll.

"No."

"Your guests are free to go and come as they please; is that it?" asked Mr. Nicoll.

"Yes, but we have a chambermaid who is expected to observe anything unusual," Mr. Lynn replied.

The witness said that only one meal had been served in Mrs. Gould's rooms, according to the bill.

System of Mirrors.

Arthur L. Barney, formerly assistant manager of the Bellevue-Stratford hotel in Philadelphia, was questioned about the system of mirrors at the hotel by which it is claimed the floor clerks can see every one entering or leaving the rooms on their floor. Mr. Barney said this was a fact.

James A. Falser, a theatrical manager, who was with "The Virginian," in which Dustin Farnum starred in 1906, testified that he accompanied Mrs. Gould and Farnum in Mrs. Gould's automobile from Brooklyn to New York after the play on Saturday, Sept. 29, 1906.

It was the first and only time he had ever seen Mrs. Gould. Falser got out at the Somerset hotel, where he was stopping, and Farnum drove away with Mrs. Gould. Falser said he did not see Farnum with Mrs. Gould in Lynchburg, although he was there and stopped at the Carroll hotel, where Farnum also stopped. He did not know that Mrs. Gould was there, the witness said.

No Drinks Taken.

John B. Leay, a contractor, who was doing some work at the Blue Gap farm in September, 1906, contradicted the testimony of the carpenter, Trotter, who said that Mrs. Gould on one occasion was in the basement drinking with Mr. Adams. Leay testified he was in the basement at that time; as he had been called in by Mrs. Gould to help move some boards, and he saw no one take a drink.

Douglas Robinson, brother-in-law of ex-President Roosevelt, was called by Mr. Shearn to contradict the statement of the witness Flynn, who said he once saw Mr. Robinson with Mrs. Gould in her electric automobile. Mr. Robinson said he had never been in Mrs. Gould's automobile. In answer to Mr. Nicoll's question, Mr. Robinson said there were other Robinsons engaged in the real estate business, like himself, in this city.

John Berdon, now chef at the Hotel Astor in this city, and in 1905 chef at the Hotel Niagara, testified that he had never observed Mrs. Gould when she showed any signs that she had been drinking.

James H. Brennan, who said he had been cashier at the St. Regis since it opened in 1904, testified that he had never seen Mrs. Gould under the influence of liquor while she lived there.

Envelopes Full of Checks.

On cross-examination of the witness Brennan, Mr. Nicoll showed him a number of checks for supplies at the St. Regis, which the witness said had been furnished to Mrs. Gould. The checks were signed by waiters at the hotel, and Mrs. Gould sent to her husband, who paid them, the cashier said.

Mr. Shearn objected strenuously to the admission of the checks in evidence, and Mr. Nicoll overruled him and admitted them. There were a dozen or more large envelopes full of these checks, most of which were for supplies during the fall of 1906. Mr. Shearn said there was no proof that any of the checks were genuine, and that they might be forgeries.

All the items which Mr. Shearn read were for Manhattan cocktails, with an item for "extra drinks" on the bottom. The great bulk of the checks were not read in court.

Leo Thelmer, head waiter in the main dining room of the St. Regis when Mrs. Gould lived there, testified that he had never seen Mrs. Gould acting hysterically in the dining room, and had not seen Mr. Farnum with Mrs. Gould at the hotel.

"As a matter of fact, Mrs. Gould took most of her meals in her apartment, didn't she?" asked Mr. Nicoll, on cross-examination.

"Yes, I believe she did," the witness answered.

An Early Riser.

Mrs. Ellen Rock, caretaker at Castle Gould from May, 1903, to October, 1904, testified that Mrs. Gould was an early riser.

Her work took her often to Mrs. Gould's rooms, the witness said, and she never saw any liquors in the room. She never knew of Mrs. Gould drinking a cocktail before breakfast.

Patrick M. Gorman, station agent at Port Washington, Long Island, where the Gould estate is located, testified that he remembered the occasion when Carlson, the Gould coachman, drove Mrs. Gould hurriedly up to the station and they missed the train. He said Mrs. Gould talked with him during the hour waiting for the next train, and she did not impress him with any characteristics of intoxication. Carlson previously testified that Mrs. Gould was loud and boisterous on that occasion, made him run the horses all the way to the station, a distance of one and one-half miles, and threatened to discharge every one in the stable because she missed the train.

Only an Occasional Drink.

A chambermaid, a waiter and a seamstress, who were attendants upon Mrs. Gould at various times, all testified that she only drank an occasional cocktail and a little light wine with her meals. She was never abusive or boisterous, they said.

Mrs. Hedweg Jacobson, a Swedish masseuse, testified that it was her office to massage and give Mrs. Gould her bath each morning. She testified that Mrs. Gould was an early riser and never drank anything more than a little wine with her meals.

DAUGHTER BORN AND GUNS FIRED

Little Girl Comes to Gladden the Hearthstone of King of Spain.

OTHER CHILDREN ARE BOYS

PRISONERS PARDONED IN HONOR OF IMPORTANT EVENT.

Lagranja, Spain, June 22.—Queen Victoria gave birth to a daughter at 6:22 a. m. today.

When it was seen last night that the accouchement was imminent the members of the royal family, the premier, and a number of high court personages were hastily summoned to the palace.

The birth of a princess is of particularly pleasing to both the king and the queen as they had hoped that this child, the third, would be a girl. The first two children are boys, Prince Alfonso, born May 10, 1907, and Prince Jaime, born June 22, 1908. The eldest, the heir to the throne, is fair, like his mother, but has the protruding lip of his father, a pronounced characteristic of the Spanish Hapsburgs.

The second son, on the other hand, is dark complexioned and looks the real Spaniard. He was named after Jaime the Conqueror, king of Aragon, as a compliment to the province of Catalonia, which formed a part of the ancient kingdom.

No Complications.

The accouchement was in every respect successful. The dowager queen, Christiana, the mother of King Alfonso and Princess Beatrice, mother of Queen Victoria, were at the bedside of her daughter.

The booming of fifteen guns announced the birth of a girl, and the rejoicing thereafter was general. Half an hour later the king, accompanied by the mistress of the robes, presented the infant to the dignitaries assembled in the antechamber.

The king has been showered with congratulations, and in commemoration of the event he signed the pardon of several prisoners and reduced the punishment for a number of others.

Queen Victoria of Spain is a daughter of the late Prince Henry of Battenburg and Princess Beatrice, daughter of the late Queen Victoria of Great Britain. She was married to King Alfonso of Spain May 31, 1906.

IN AUGUST

The Hirschman Shoe Store Will Move to Larger and Better Quarters Five Doors Below Their Present Location

It is our intention to give a series of talks in the newspapers, which we trust will be of mutual advantage.

Our talk today is: Popular goods at popular prices, and what it means to a shoe-buying public.

And that it means to a shoe-wise buying public. The great successes today in the mercantile world are being attained by the merchant who figures to sell great quantities of goods at a very little gross profit on each individual transaction whilst making but a small amount, yet relying on the volume for making up for lessened profits. On the other hand, you have the merchant who is willing to sell a novelty at less gross profit on the fact that he can make a bigger profit on each transaction, taking it for granted that some folks buy strictly on the basis that if an article is marked at a higher price it is of greater value. The great and lasting success was ever built by any concern that did not sell its merchandise at right figures. This is the history of the country—the great successes were built up on these lines. We sell popular goods at popular prices. This means the minimum profit and maximum value. Selling the people what they want at the price they want to pay, when they want it.

Selling them a novelty at less gross profit on the fact that he can make a bigger profit on each transaction, taking it for granted that some folks buy strictly on the basis that if an article is marked at a higher price it is of greater value. The great and lasting success was ever built by any concern that did not sell its merchandise at right figures. This is the history of the country—the great successes were built up on these lines. We sell popular goods at popular prices. This means the minimum profit and maximum value. Selling the people what they want at the price they want to pay, when they want it.

We have the largest stock of staple styles, that we carry in complete sizes and widths every day in the year, as well as we carry the most complete assortment of novelties as fast as they come out. We do a large business at a small profit on each individual transaction, and rely on the great numbers we sell to make up in profits. We employ the highest priced and most efficient salesmen in the city. Men who stay with us year in and year out, and as business increases year by year have steadily made it a point to add only to our selling force men of experience. This means much to you. For backed as they are by a perfect stock, complete in sizes and widths, and a variety of styles suited to the crowd, and assured of perfect fitting shoes, stylish in shape and absolutely warranted as to wear. We watch personally every little detail of this business. We want to keep on growing, we want to run it in such a way that will meet with your approval. We want to adjust to your complete satisfaction any just cause for complaint. Our employees are each and every one of them a part of the house and for the house. We have no knockers, only boosters. They know our merchandise is right and our treatment of customers is fair, and that they can sell goods of the broad-gauge plan of guaranteed satisfaction, more than your money's worth, and it goes almost without saying that we are always willing to exchange or refund the money.

These facts, and many others, have brought us today in a position of the leading popular priced shoe store, not only in Salt Lake, but the near vicinity. And the most discerning shoppers like come to recognize us a money-saving institution, a homelike store, that gives the best it has in service and value, and treats each and every one exactly alike. We want to win your trade; we are hustling for it every minute, and having won it, feel confident that our popular goods at popular prices and right treatment will keep you a regular customer. Just now we are running a removal sale that is crowding the store with folks who appreciate savings of 10 to 50 per cent.

Yours Sincerely,

HIRSCHMAN'S.

The Shoe People.

106 South Main St.

Wednesday--Walker's Big Shopping Day.

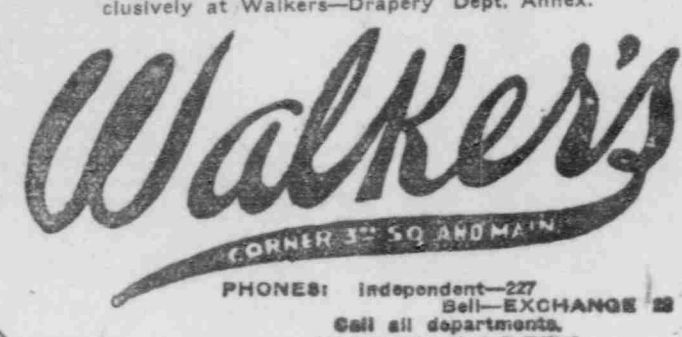
Open All Day Till 6 P. M.--Only a Few of the Tremendous Bargains Are Advertised.

Children's Hats

Our entire summer stock of children's hats is involved in this great final June clearance. We quote but three of the phenomenal values.

\$1.00 children's hats 50c
\$2.00 children's hats \$1.00
\$3.00 children's hats 1.50

Wayne Cedared Paper Wardrobes Sold Exclusively at Walker's-Drapery Dept. Annex.



Today the Third Day

of our phenomenal June Clearance Summer Millinery. Our entire stock of Summer's newest hat creations is involved—beautiful trimmed hats, modish untrimmed shapes; the exclusive and fashionable for Summer's wear—a sacrifice to force an immediate and sweeping stock reduction. Note the reductions, compare the values, consider the style and fashion of Walker Millinery—you'll appreciate these tremendous bargains. It is the greatest millinery event of the year—a \$25,000 stock tabled at as low as half and less. No approvals—No exchanges—No alterations.

Flowers

Flowers worth 25c
50c the bunch 35c
Flowers worth 65c
1.50 bunch.....



LOT 1—Untrimmed shapes, to clear 50c worth up to \$1.25;

LOT 2—Untrimmed shapes, to clear 75c worth up to \$2.00;

LOT 3—Untrimmed shapes, to clear 1.00 worth up to \$2.75

Trimmed Hats

\$ 5.00 to \$ 7.00 Trimmed Hats—\$ 1.98

\$ 8.00 to \$12.00 Trimmed Hats—\$ 6.00

\$13.00 to \$18.00 Trimmed Hats—\$ 9.00

\$19.00 to \$25.00 Trimmed Hats—\$12.00

\$26.00 to \$35.00 Trimmed Hats—\$15.00

Untrimmed Shapes

The Summer's latest models in colored straws—entire stock sacrificed for a sweeping June clearance

Chambray and Lawn Dresses for Mid-Summer Wear

Neat, cool midsummer dresses of striped lawns and plain color Madras—one-piece Princess styles. The lawns are high neck, long sleeve models—the chambray dresses are low, round Dutch neck, three-fourths sleeve models. Both daintily trimmed and piped—pretty and effective Summer dresses—\$7.50 values—sale..... \$5.95

Center Aisle Bargains

WEDNESDAY—THURSDAY—FRIDAY—SATURDAY.

Embroidery remnants—25c values—yard..... 10c
Neckwear odds and ends—sale..... Half price
Odds and ends elastic belts—65c values—each..... 49c

HAIR BRUSHES—WEEK-END SALE.

85c to \$1.25 real hog bristles hair brushes..... 79c
75c hair brushes..... 49c
50c clothes brushes..... 29c
\$1.35 to \$1.50 hair brushes..... 99c
\$3.00 to \$3.25 hair brushes, Military sets (2)—sale..... \$2.39

CUT RATE DRUGS—WEEK-END SALE.

Munyon's Witch Hazel soap—15c values—the cake... 9c
Lazell's perfumes—50c oz. values..... 25c
50c Seven Sutherland Sisters Hair Grower..... 23c
25c Bathasweet..... 19c
All 25c tooth pastes and powders..... 19c
Fancy paper napkins—the dozen..... 5c
25c paper napkin sets..... 19c

June Clearance Cottage Curtains and Colored Summer Draperies

Today the Third Day we feature a clearance of our entire stock of Summer Cottage Curtains—Summer's greatest stock reduction sale of timely merchandise. Prices reduced to force stocks to their lowest volume. The most opportune clearance of the summer.

COTTAGE CURTAINS: Fast Color, Washable Patterns in Contrasting Colored Stripes

A great variety of patterns—green, blue, red, cream, brown, yellow, rose and contrasting cross stripes on white and cream grounds, suitable for window curtains and light summer draperies. Size 3 yards by 40 inches—fringed edge—we quote but a few of the many bargains.

\$1.10 Cottage curtains 85c
\$1.25 Cottage curtains 98c
\$1.50 Cottage curtains \$1.25
\$1.75 Cottage curtains \$1.40
\$2.00 Cottage curtains \$1.60
\$2.50 Cottage curtains \$1.98

Stock Lowering Clearance--Wash Goods

Today the Last Day--A sweeping June stock-lowering clearance that offers tremendous bargain economies for today's shopping. Not a tenth of the bargains are advertised. You'll find the wash goods aisle teeming with crowded tables and wonderful saving price reductions. Summer's newest fabrics in a vast selection of kinds, colorings and patterns—Today at clearance prices—for instance:

12½c NEW PERCALES—Dark and medium patterns suitable for dresses, children's wear, etc.—a great assortment of effects and choice of colorings. Sale, yd..... 10c
45c NOVELTY ZEPHYRS—The summer's new shades and wanted patterns. Zephyrs of superior quality, especially suitable for dresses, waists and children's wear. Sale, yard 25c
35c SCOTCH GINGHAMS—Fine imported gingham in beautiful new plaid and checked patterns, a choice of colorings, 31 inches wide and an exceptional value. Sale, yard..... 25c
35c DRESS LINENS—Fancy dress linens in summer's new checked and striped patterns and a choice assortment of wanted colors, 27 inches wide, excellent quality. Sale, yard 25c
35c CHIFFON LISSE—A beautiful sheer summer wash fabric, of a fine voile weave in pretty checks and plaids. Summer's new colorings to choose from. Sale, yard..... 25c
35c TO 75c TOULON SILK—A fine weave—part silk and part cotton wash fabric of wonderful beauty and serviceability, figured, checked and tinted patterns. All colors. Sale, yard 29c